

Automotive Electrical Engineers
OFFICIAL SERVICE
 1421 N. Broad St.

Get This Liberty Bell Bank And Ring It Every Day
 It's what you save rather than what you earn that makes for success.
GUARANTEE TRUST & SAFE DEPOSIT CO.
 316-18-20 Chestnut Street
 1415 Chestnut St. 9 So. 52d St.

Seeley's Adjusto Rubber Pad
\$2.00 (with all others \$1.50)
 Write when all others fail. One should be in every home.
 E. L. Seeley, 1071 Walnut St., Philadelphia, Pa.

SALES-EXECUTIVE OF PROVEN ABILITY WISHES TO CONNECT WITH SOME LARGE MANUFACTURER—or Established Selling Agency.
 I offer the training and experience of over twenty years in results-producing for very large concerns in varied lines. Thoroughly competent—as originator of sales and advertising campaigns and general sales manager, trainer and handler of salesmen, personal salesman, advertising director, "pitch-and-quot" man, etc.; especially acquainted with food-products, proprietaries and household utilities. American; age 44; health perfect; habits clean; willing to earn an interest in the right business; location, immaterial. At present engaged as Salesman. Chief, with leading Advertising Agency. Address P. O. Box 832, Philadelphia, Pa.

for STIFF NECK BAUME ANALGÉSIQUE BENGUÉ
 Yours for Comfort Keep a Tube Handy
 Thos. Leeming & Co. N.Y.

Reading
 One Day Outings from PHILADELPHIA
NEW YORK
 Round Trip \$3.00 (with tax 25c) Additional Every Other Sunday
SEASHORE
 Atlantic City, Ocean City, Wildwood and Cape May
 EVERY SUNDAY
 Round Trip \$1.50 (with tax 15c) Additional
 Leave Chestnut and South St. Terminals for Atlantic City 7:30 A. M.
 For Ocean City, Wildwood and Cape May, leave Chestnut St. Ferry 7:30 A. M., South St. Ferry 7:15 A. M.

How Peabody Service Increases the Value of Coal Property Investments
 (One of a Series)
As Operating Manager
 You get the benefit of the combined experience of all our operations. Owning or managing a large number of mines in different fields, we make daily comparisons of mining conditions, cost items and sales problems which are most helpful to all.
Service based on 37 years' successful Ownership Experience
 Our complete service in coal property management includes Financing, Operating and Selling—every phase of the practical development of our long experience as owners and managers in virtually all important bituminous fields.
 Write for Booklet
PEABODY COAL COMPANY
 Founded 1883
 832 So. Michigan Ave. - CHICAGO
 Operating 45 bituminous mines in 11 fields with annual capacity of 18,000,000 tons

For Thursday Stores Hours, 9 to 5:30 **GIMBEL BROTHERS** MARKET · CHESTNUT 41 · EIGHTH · NINTH Wednesday, Jan. 12, 1921 For Thursday

Tomorrow—a Very Great Dress Sale

1500 Women's and Misses' Dresses. Mostly Fascinating, New Spring Ideas. Mostly Street Dresses and "Occasion" Dresses. The New Colorings in Great Variety.

\$29.75 to \$39.75 Values at \$18

Embroidered tricolettes—style after style, after style! Taffetas—the cutest, Frenchiest, eyelet-taffetas, with color showing through!
 Serges and French serges—with blind-embroidery—or the Spring-new "cut-work embroidery"—perfectly stunning!
 Gold-embroidered satins (the "inspiration" original was French)—and \$450!
 Tricotines—splendid tricotines. Three styles in wool-jerseys.
 And here and there, a pretty little dance-dress.

\$39.75 to \$59.75 Values at \$28

New taffetas—you know, the kind with the fan-frill pockets. Others, in elaborate eyelet effects. And still others, that are the cutest, frilliest affairs—all pleatings!
 Embroidered tricotines—with Vandyked, plated tunics.
 Embroidered tricolettes.
 Poirer twills—beaded in the new "Gothic window colorings"—greens—and bronze-reds—like burning sunsets reflected in windows!
 Georgettes.
 Crepes de Chine.
 Cambridge crepes.
 And luxurious velvets with Georgette tops.

\$47.50 to \$85 Values at \$38

Rich chiffon velvets—some with Paris' adored monkey fur.
 Beaded satins—very rich.
 Beaded tricotines—very gay!
 Crepes meteor—luxury grades.

The New Colors—Spring's "Leaders"—are Included
 Especially navy blue with squirrel-gray. And brown with henna. And brown with bright blue. Or embroidery in the gay Roumanian colorings. Or beadings in the new Gothic colorings.
 Though the majority are browns—but the new browns; and navy blue; and certain textures in black.

Plenty of "Samples" Included in Each Price-Group
 All sizes in abundance, in every price-group—not, of course, in every style.
 —Gimbels, Salons of Dress, Third floor.



Woman's Tricolette, \$28
 Woman's Velvet, \$28
 Woman's Satin, \$28
 Woman's Satin, \$18
 Misses' Satin and Tricolette, \$38
 Misses' Chiffon Velvet, \$38
 Misses' Georgette and Satin, \$18
 Misses' Velvet and Georgette, \$28

Four Manufacturing Furriers "Quit"—Gimbels Took Over Their Stocks—Mostly Coats

"Hudson Seal" is the trade name of seal-dyed muskrat. And "French Seal" is seal-dyed French coney.

<p>Coats and dolmans and wraps—mostly "models". And Gimbels Philadelphia and New York stores combined to "swing" the purchases. \$300 to \$350 Coats } at \$179 Capes and Dolmans } French seal, mostly. Glorious qualities. Beautiful lines—and wonderfully worked.</p>	<p>\$300 to \$350 Muskrat and Nearsel } \$169 Coats at Nearsel Coats with great collars and cuffs of skunk, squirrel, Australian opossum or Liberty fit.</p>	<p>\$695 to \$795 Hudson Seal } \$479 Coats at Hudson seal (dyed muskrat), self-trimmed or skunk-trimmed. 36 to 45 inches long.</p>
<p>\$395 to \$500 Coats and Wraps at \$279 Hudson seal (dyed muskrat) Coats, trimmed with Australian opossum, skunk or beaver. Mole Wraps, trimmed with squirrel. Kolinsky-dyed squirrel Coats.</p>	<p>\$600 to \$675 Coats and Wraps at \$359 Hudson seal (dyed muskrat), with skunk, beaver or Kolinsky-dyed squirrel. Or all Hudson seal. And they're gorgeous!</p>	<p>\$875 to \$1200 Wraps and Coats at \$579 Wonderful full-length squirrel Coat. Mole Coat. Hudson seal (dyed muskrat) Wraps and Coats—self-trimmed; or trimmed with skunk, beaver, Australian opossum or Kolinsky-dyed squirrel.</p>
<p>\$150 Coats at \$79 Including fancy and Liberty seal Coats.</p>	<p>\$1600 Mole Wrap at \$795 With a wonderful big pointed collar of Russian Kolinsky.</p>	<p>\$1200 Russian Sable neck-piece—at \$600. \$1200 Mink Coatee — at \$600. \$555 Mink Cape-Coatee—at \$359. \$150 Scotch Mole Stoles—at \$79. \$150 Australian Opossum Stoles—at \$79.</p>

And These Fine—Very Fine—Groupings of Fur Sets, Neck-Pieces and Muffs

And Unusually Fine Skunk Furs

<p>Cape-Coatees Price \$295—Value \$425. Price \$249—Value \$350.</p>	<p>Stoles Price \$149—Value \$275. Price \$159—Value \$235. Price \$169—Value \$245.</p>	<p>Animal Capes \$39.75—Value \$59.75. \$49.75—Value \$69. \$59—Value \$95. \$69—Value \$110.</p>
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—Gimbels, Fur Salons, Third floor

2000 Pink Batiste Nightgowns at \$1.75 and at \$1.50 Worth \$2.25

The \$1 ones, printed—with fleur de lis or corn flowers or the cutest rose-and-blue rainbows! And the \$1.50 ones hand-embroidered in blues and pinks. And some have an alluring bit of a pale blue insert somewhere.

\$2.25 to \$3.95 Envelope Chemises, at \$1.35
 White raincoat and pink batiste.
 Hand-embroidered in pink and blue—or lace-trimmed elaborately, and some have blue ribbon shoulder-straps.

Philippine Lingerie "Odds and Ends"—Re-Grouped at \$1.95 to \$3.95—Worth \$3.95 to \$8.95
 Including some of the most wonderful samples that ever came from those famous islands!
 Hand-embroidered. Hand-made.

Five Hundred \$3.95 Silk Petticoats at \$2.95
 Jerseys and taffetas.
 Plenty of novelty-flounce styles, too!
\$1.50 and \$1.75 Cotton Petticoats at 85c
 Plain colors and the lovely all-over flowered effects.
 —Gimbels, Second floor.

Little Children's \$3.95 Dresses, Now \$2.95
 Mostly with "novelty touches" that "look" above the original price.
 Clear plaid and striped gingham with frilled white yokes and sleeves.
 Chambrays, contrast-smocked into the cutest lines.
 Tucked white dresses with the Frenchest color touches.
 All-white dresses—little "afternoon styles."
 Ages 2 to 6.
 —Gimbels, Infants' Wear, Second floor.

Most Remarkable Sweater Sale
 Every imaginable kind—fine-silk, Shetland wool, zephyr, pure silk. Most of them tuxedo style, of course.
 And every wonderful coloring known to sweater-dom!
 "For instances:"
\$22.50 to \$35 Tricolette } \$8.50
 Sweaters
 "High colors." Light colors. And black.
\$14.75 to \$16.75 Zephyr } \$7.95
 Sweaters
 In the popular block-weave stitch. Colors and colors and colors!
\$35.50 to \$55 Pure } \$15 to \$39.50
 Silk Sweaters
 The most heavenly robin's egg blues! The loveliest browns! And blacks—and tans—and rose-tones—and every other color!
 —Gimbels, Salons of Dress, Third floor.

La Markette Corsets, \$5 and \$6 Fineness, for \$2.90
 Low bust models—with the comfortable medium length skirt.
 Topless styles—with elastic waist-line and soft-top steels that are comfortably snug.
 Pink coutil and brocades. Mostly satin-bound. And lace-trimmed—or blue stitched. Yes, and mostly with triple hose supporters. Sizes 22 to 28.
 —Gimbels, Pink Corset Shop, Second floor.